



Silicon Valley Bank



ANGEL RESOURCE INSTITUTE

present the

HALO Report™



Angel Group Update: Q2 2013

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Q2 2013 Highlights

Angel Group Update: Halo Report Q2 2013

Highlights

- Median Angel Round Size Dips to \$590K in Q2 p.6
- Early Stage Pre-Money Valuations Remain Stable at \$2.5M p.7
- 74% of Angel Group Deals are Syndicated p. 10

Most Active Angel Groups Total Deals Q2

- Central Texas Angel Network
- Golden Seeds
- Desert Angels
- Dingman Center Angels
- Tech Coast Angels
- Alliance of Angels
- Houston Angel Network
- Launchpad Venture Group
- New York Angels
- Sand Hill Angels

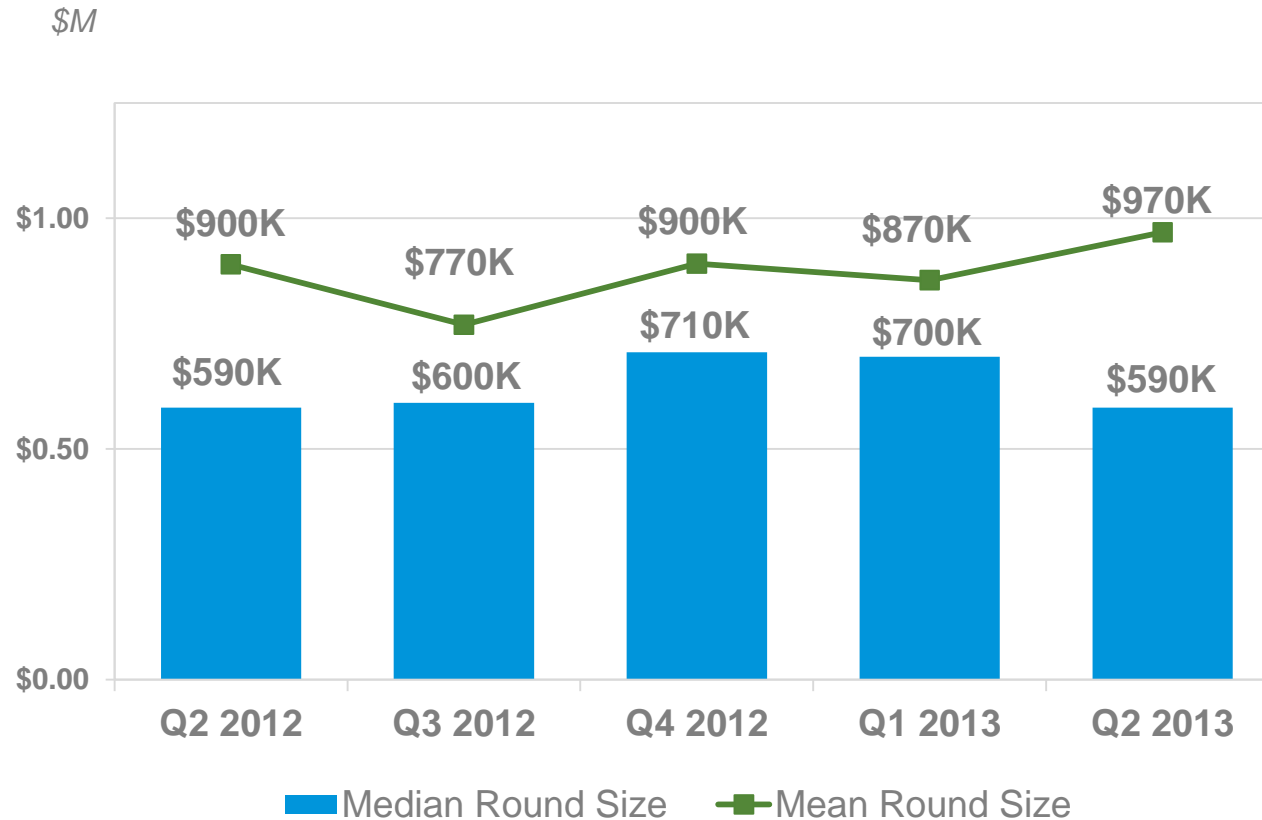
Angel Groups Active in Education Technology

- AIM Group
- Golden Seeds
- Investors' Circle
- Maine Angels
- Sand Hill Angels
- Sound Board Angel Fund

National Trends

Median Angel Round Size Q2 2013

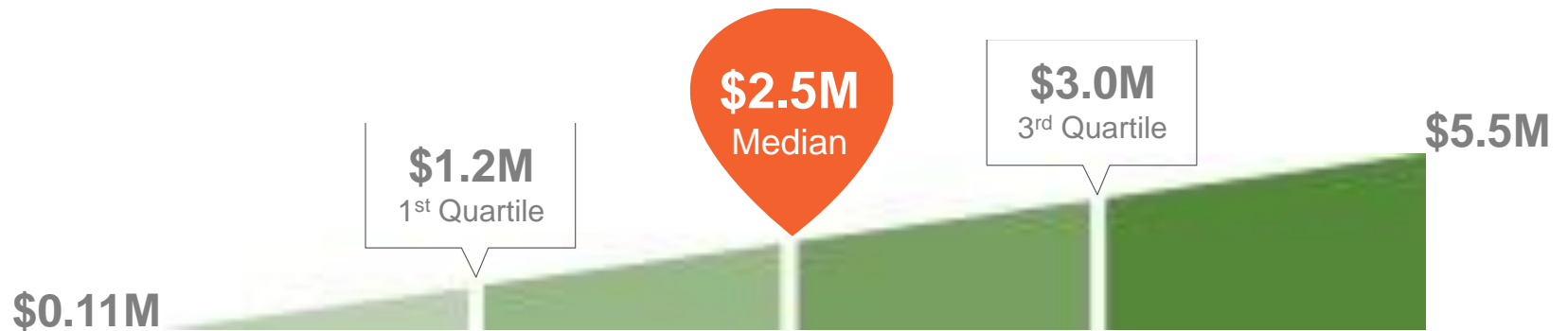
Stable Year Over Year, Smaller than Q1



*Angel rounds include angels & angel groups only

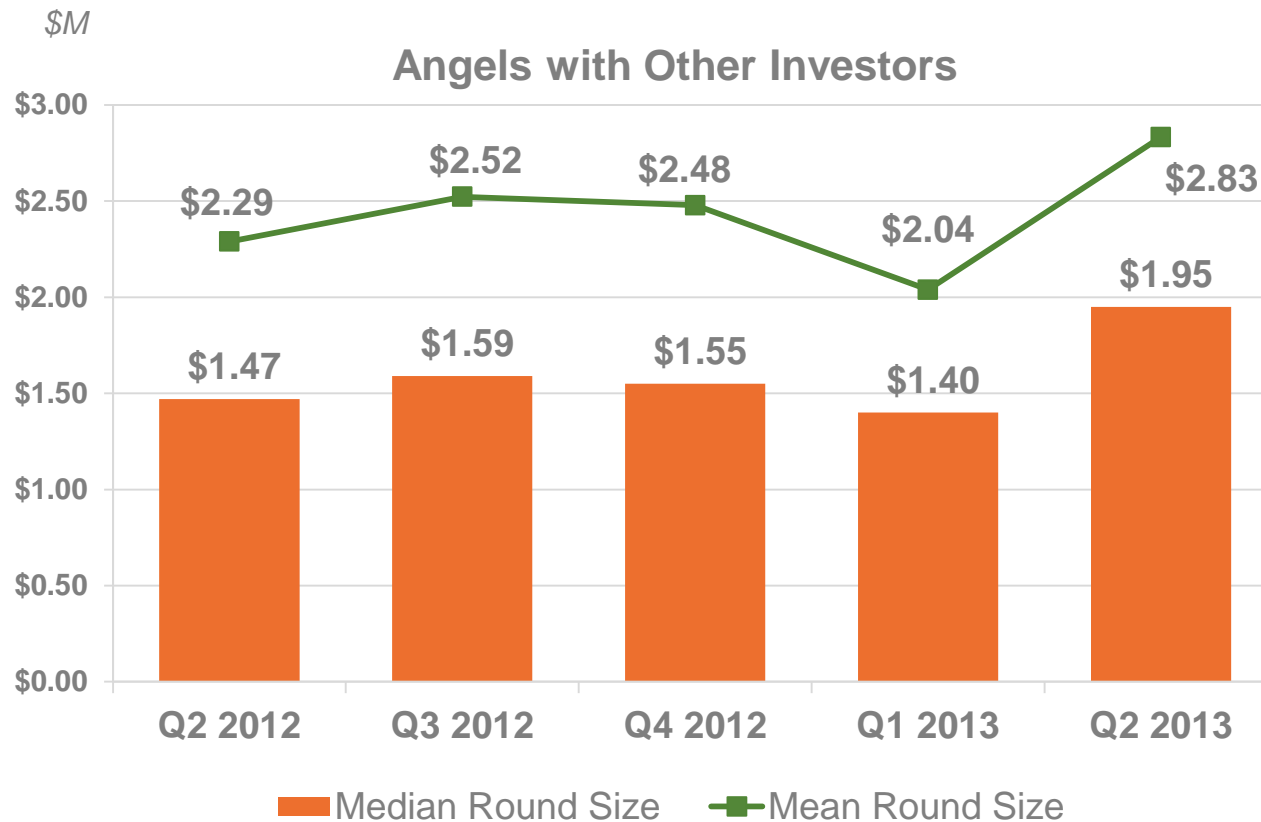
Median Early Stage Pre-Money Valuation Rolling Year

Steady at \$2.5M (Q2 2013)

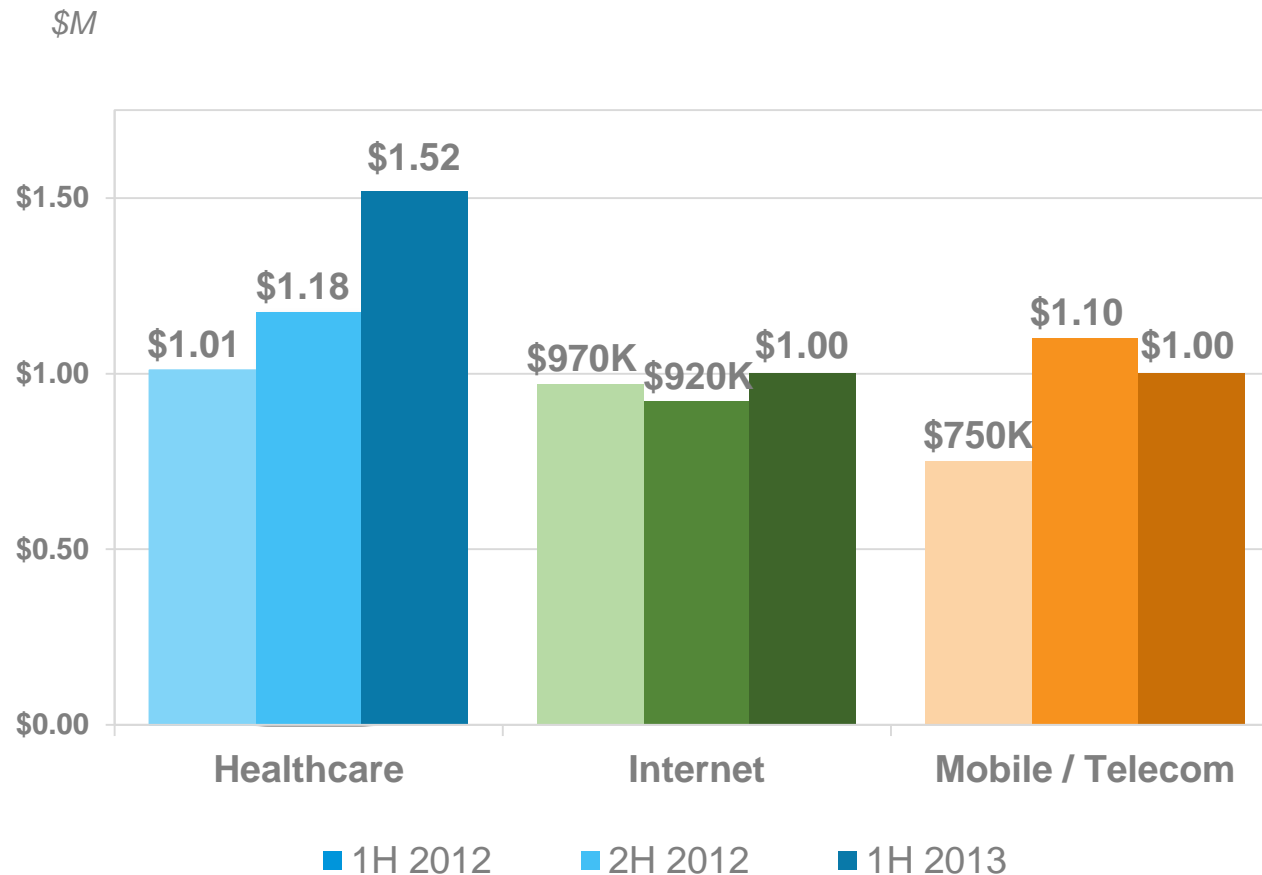


*Including all rounds with angel groups before Series A

Q2 2013 Median Round Size Trending up \$1.95M when Angel Groups Co-Invest with Other Types of Investors

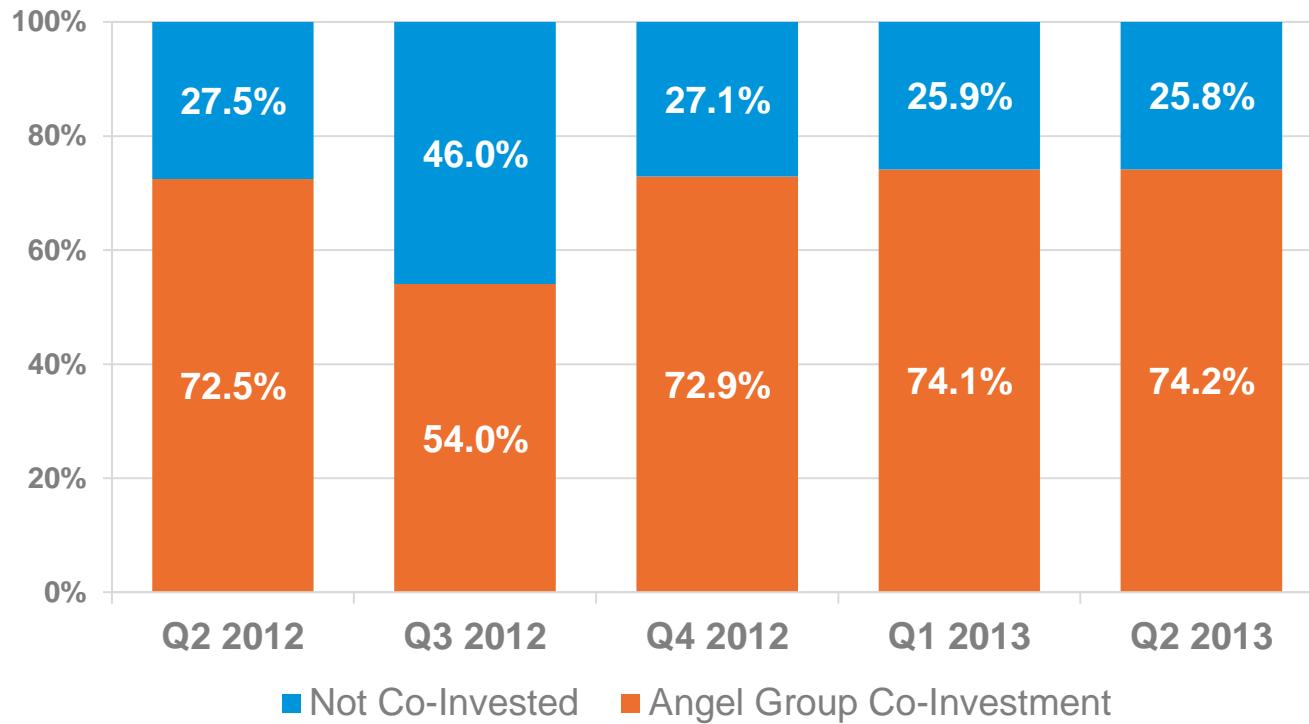


1H 2013 Median Round Sizes for Angel Groups in Top Sectors: Internet, Healthcare, & Mobile/Telecom



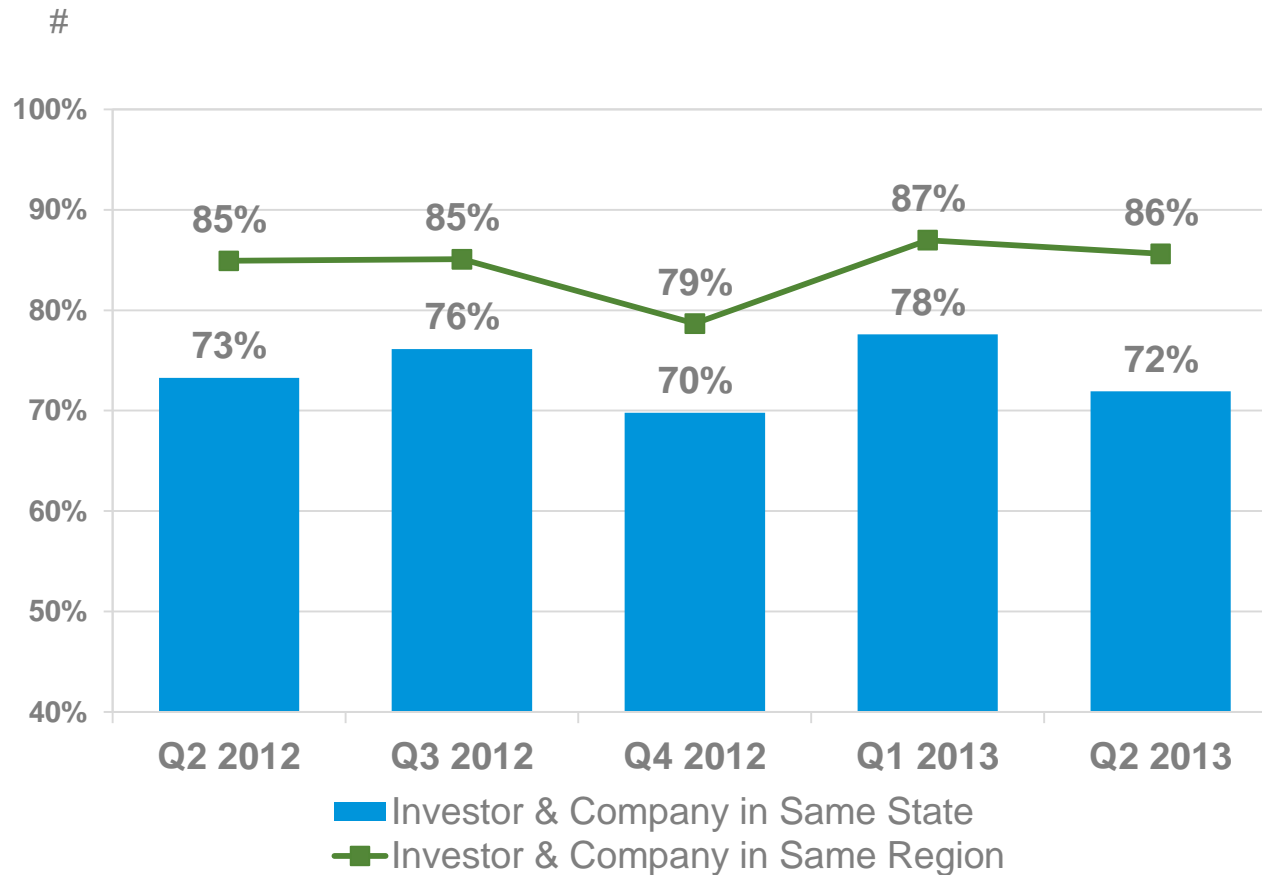
*For all deals involving angel groups, includes co-investors

Angel Groups Co-Invest 74% of Deals in Q2 2013



Angel Groups Invest Close to Home

72% of Q2 2013 deals completed in home state of investor group & company



Active Angel Groups

Most Active Angel Groups Q2 2013 – Total Deals (Alpha Order)



Angel Groups Active in Education Technology (Over the past 12 months)



AIM Group
Alabama



Golden Seeds

CA, MA, NY



National Group



Portland, ME



SAND HILL ANGELS

Sunnyvale, CA

SoundBoard

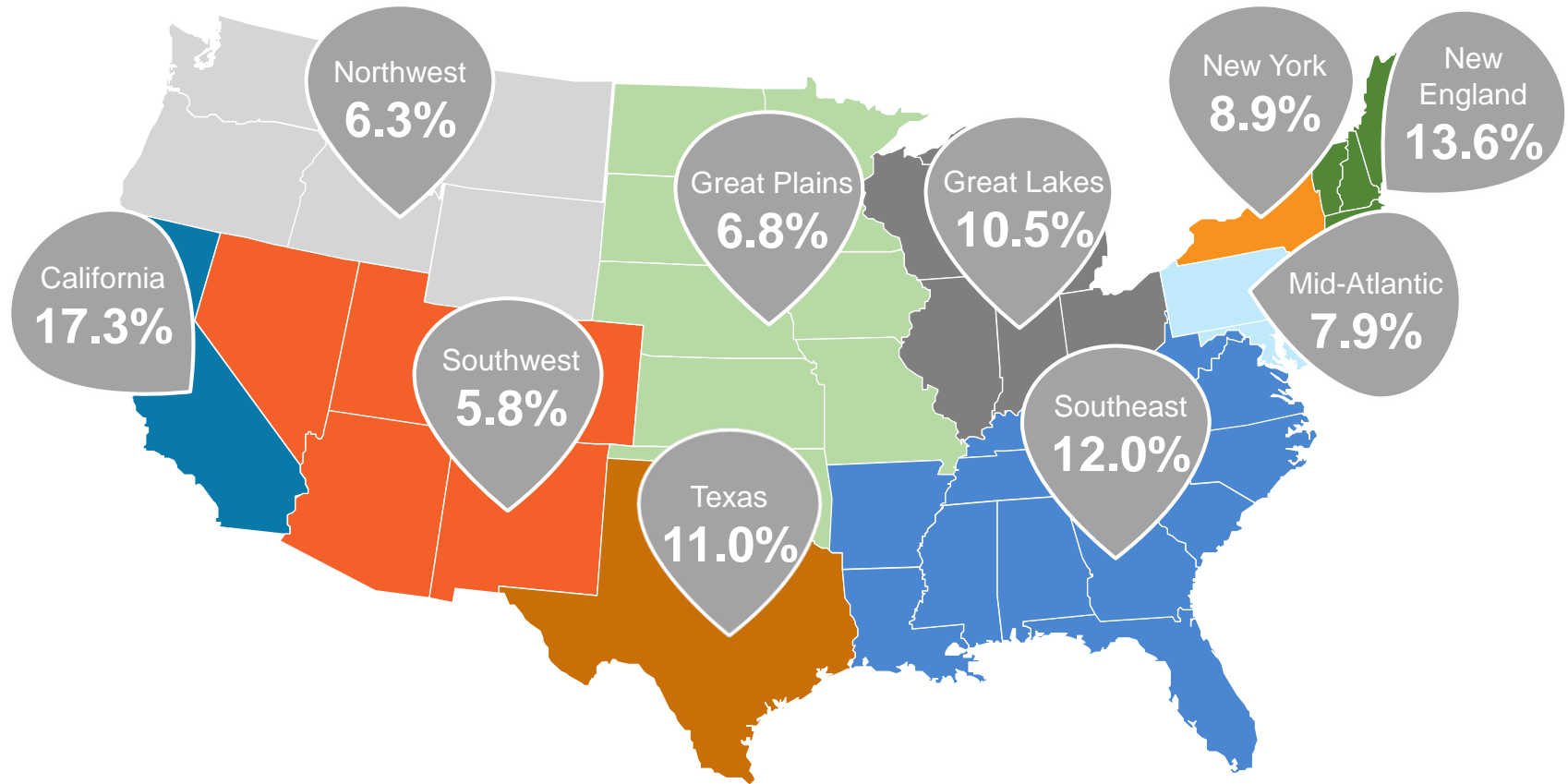
Angel Fund

Morristown, NJ

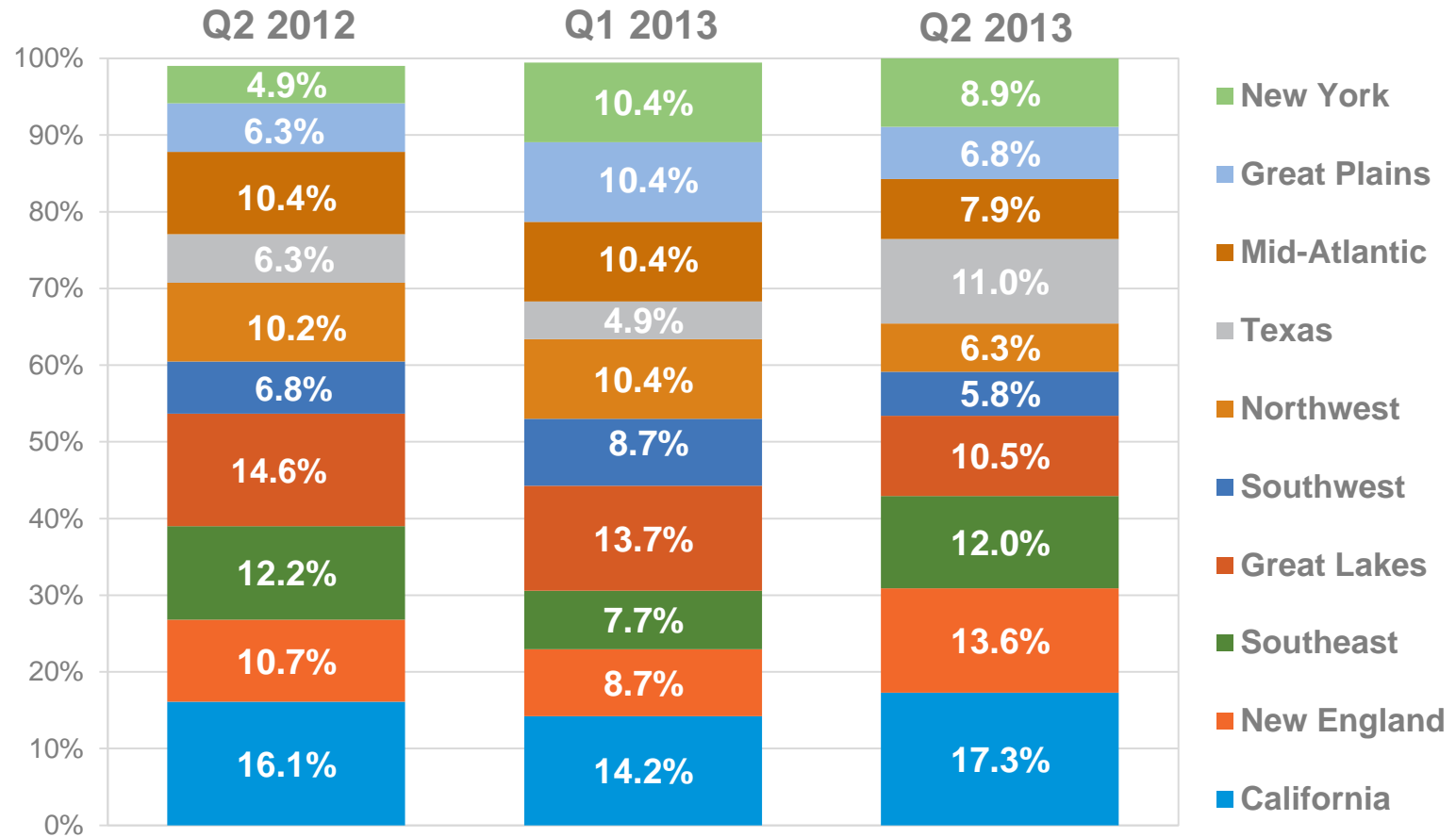
Regional Trends

Texas Jumps Out of Southwest in Q2 2013 Deals

Share of Angel Group Deals by Region Q2 2013

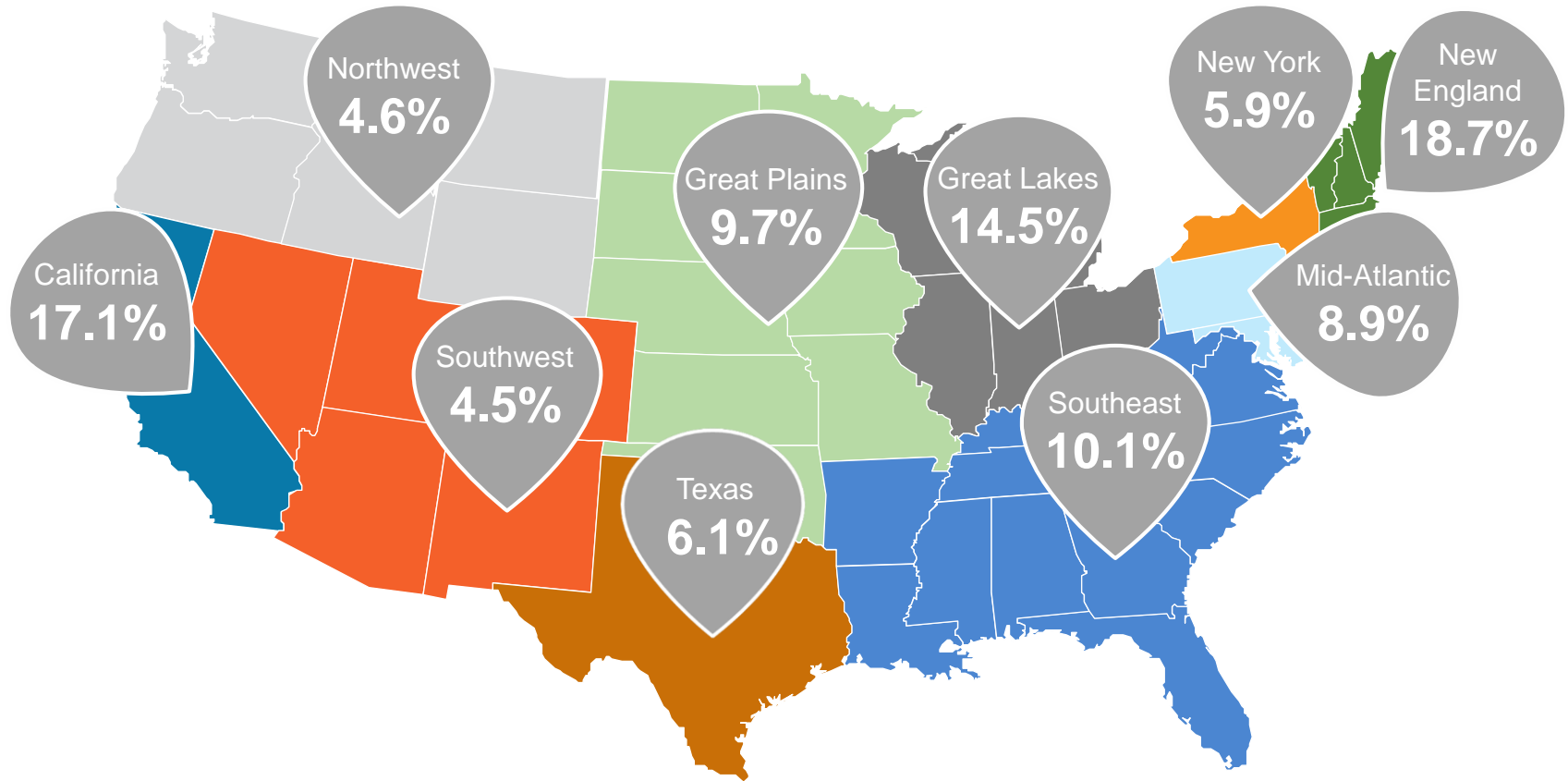


Q2 2013 Share of Angel Group Deals by Region

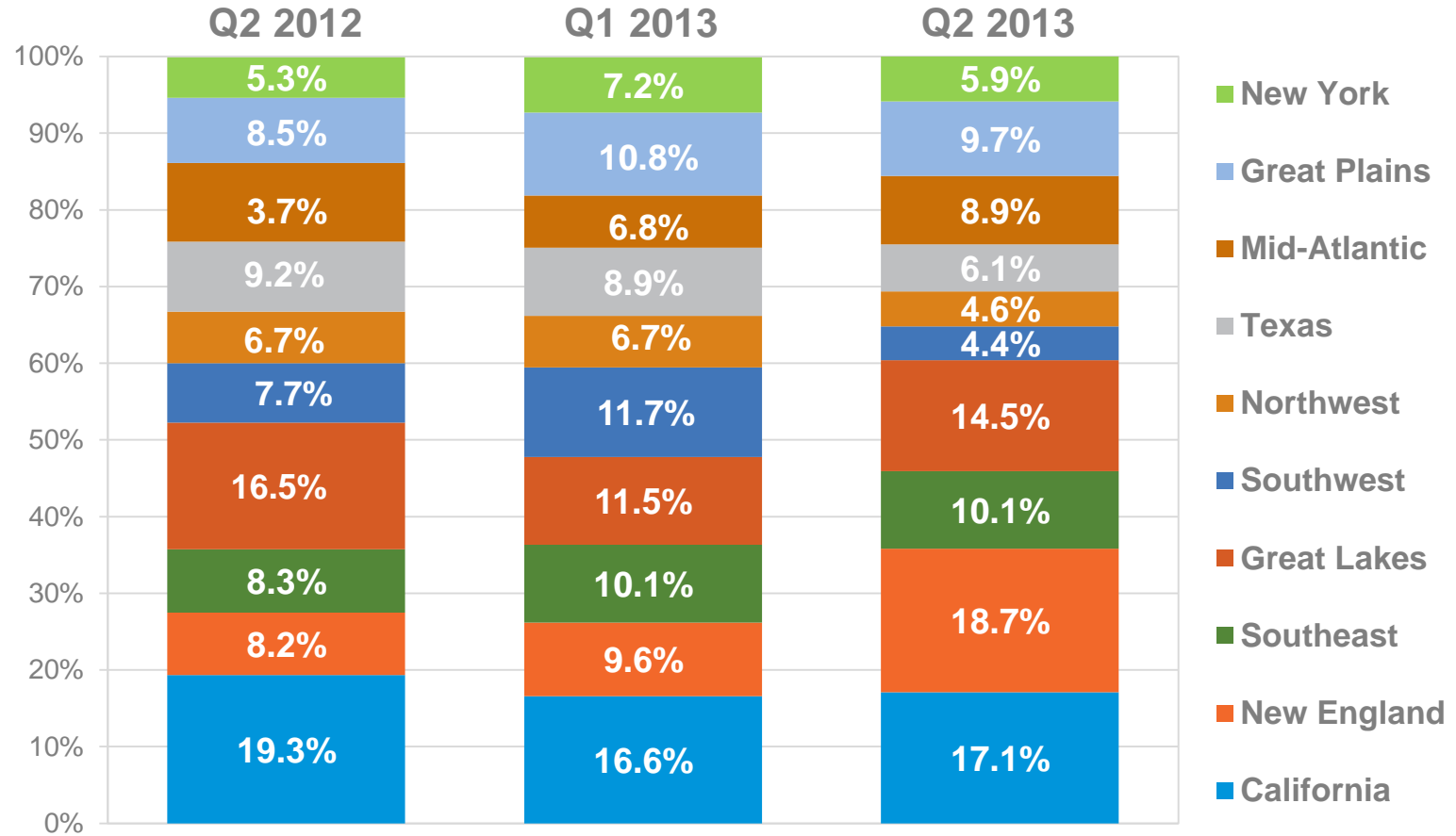


New England Takes Lead for Share of Dollars in Q2 2013

Share of Angel Group Dollars by Region Q2 2013



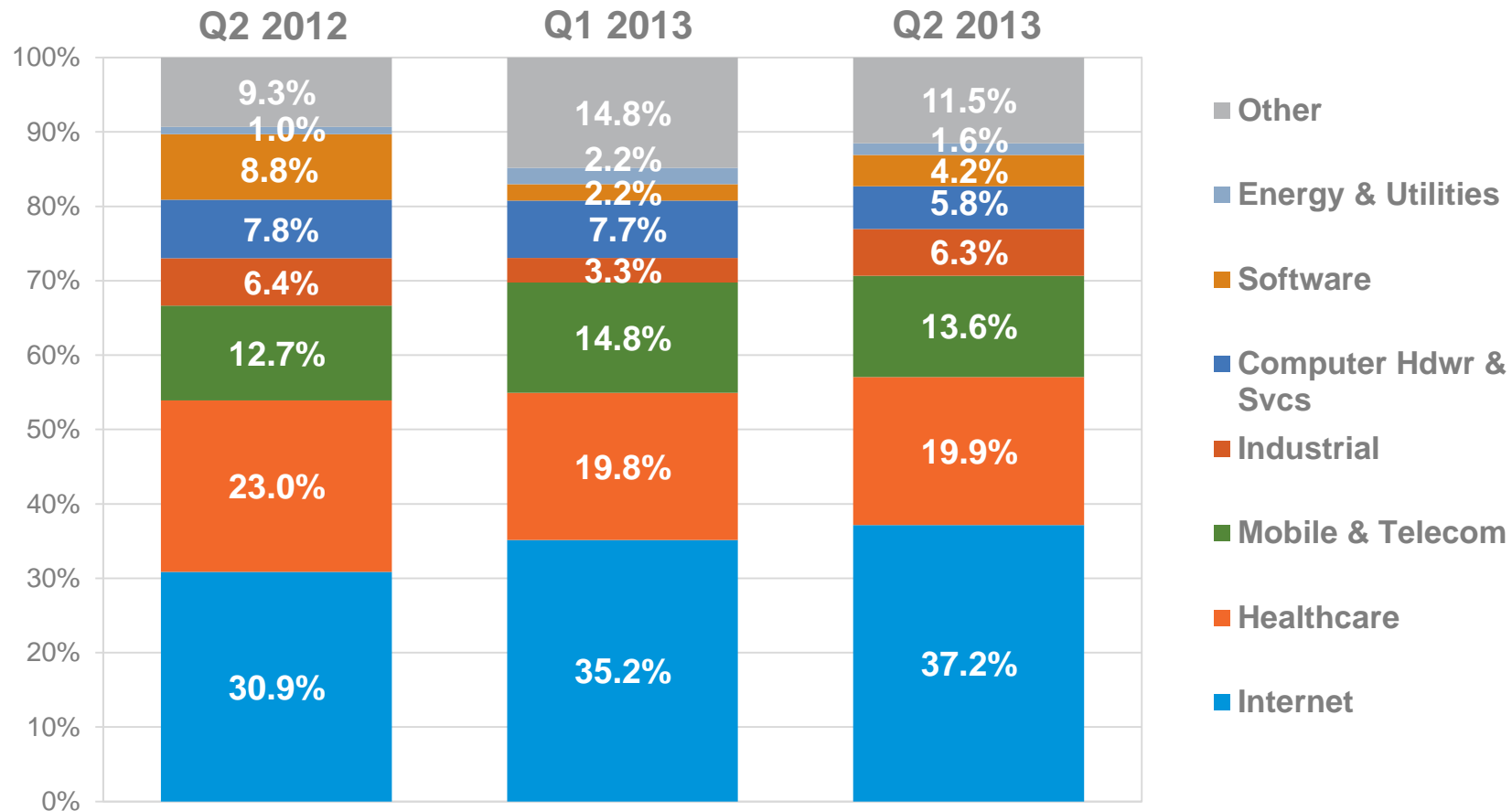
Q2 2013 Share of Angel Group Dollars



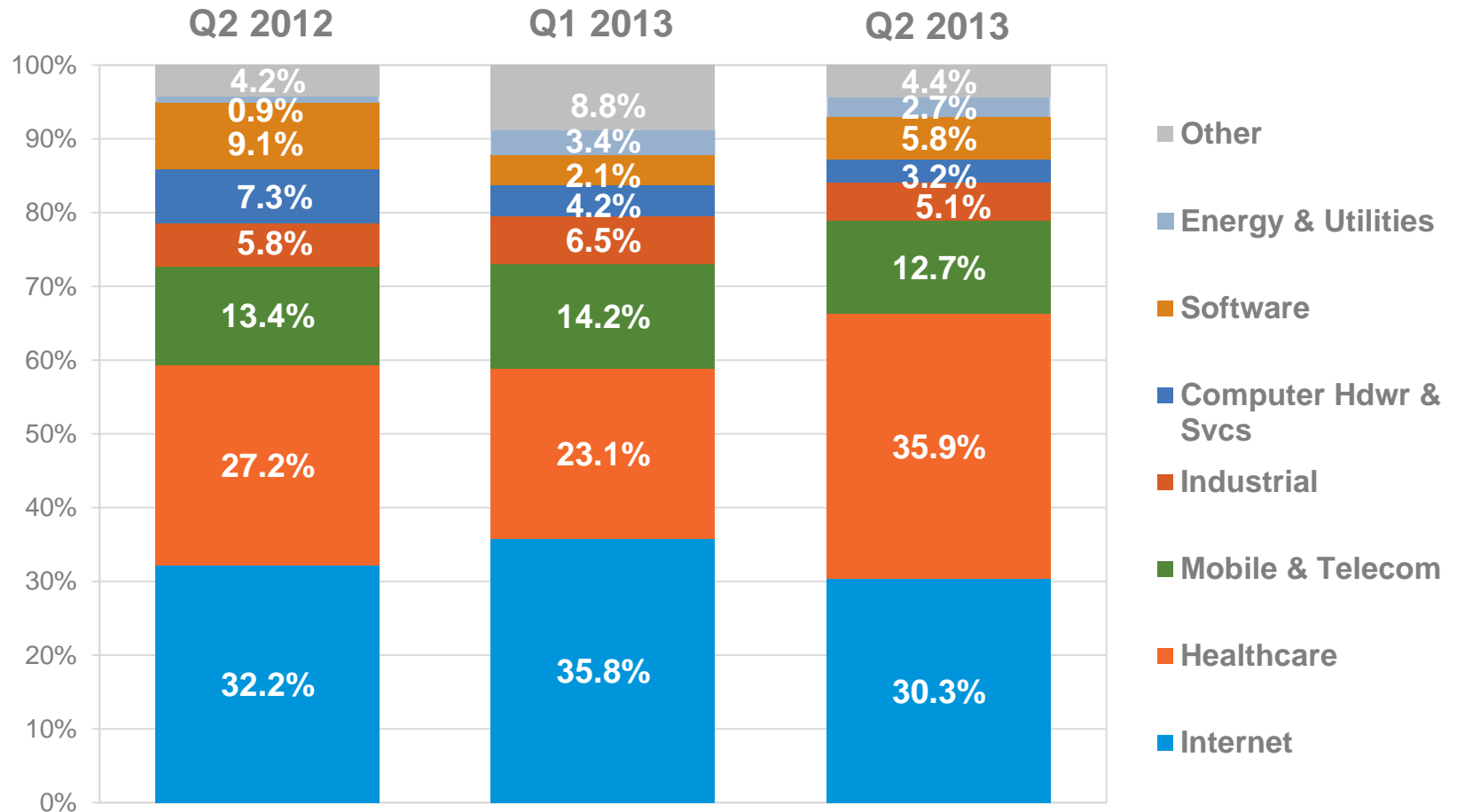
Sector Trends

Internet, Healthcare & Mobile Deals Combine for 70% of Q2 2013 Deals

Q2 2013 Share of Angel Group Deals by Sector



Q2 2013 Share of Angel Group Dollars by Sector



About the Halo Report™

What is the Halo Report™?

Angel Group Investment Trends: The Angel Resource Institute, Silicon Valley Bank and CB Insights set out to raise awareness of early stage investment activities by angel investment groups. The Halo Report is the result. The research series highlights angel investment activity and trends in North America and provides much sought after data that has not been previously available to entrepreneurs or early stage investors.

The Halo Report includes aggregate analysis of investment activity by angels and angel groups and highlights trends in round sizes, location and industry preferences. The data is collected via survey and aggregation of public data using CB Insights innovative data analyses.

Get Involved: Angel groups and individual angel investors interested in including their data in the Halo Report should contact Sarah Dickey, ARI Vice-President of Research: 913-894-4700 and sdickey@angelcapitalassociation.org.

Understanding the Data: Special Round Types and Industry Sectors

The Halo Report™ provides analysis and trends on US angel and angel group activity.

Angels and angel groups invest alone, together, and with many other types of investors. Unless otherwise noted the Halo Report data includes all rounds that have at least one angel group participating and may include other types of investors in those rounds.

This report discusses angel group investment trends for 1H 2013, which represents a total of 379 deals and \$461M in total rounds including co-investors.

A few charts report on an “Angel Round,” a special classification of investment when angel groups invest alone or just with other angels and angel groups.

Unless otherwise noted, values of less than <1% are included, but are not labeled or noted as a change in activity.

Halo Report Industry Sectors

Internet	Industrial	Financial Services
Mobile & Telecom	Automotive & Transportation	Food & Beverages
Software	Business Products & Services	Leisure
Energy & Utilities	Consumer Products & Services	Media
Computer Hardware & Services	Electronics	Metals & Mining
Healthcare	Environmental Services & Equipment	Retail
		Risk & Security

Halo Report Contacts

Angel Resource Institute

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The **Angel Resource Institute** (ARI) is a charitable organization devoted to education, mentoring and research in the field of angel investing, a growing driver of our entrepreneurial economy. ARI was founded by the Ewing Marion Kauffman Foundation. The programs of ARI include educational workshops and seminars, research projects and reports, and information about angel investing for the general public. ARI is affiliated with the Angel Capital Association, the professional association of angel groups in North America. More information is available at www.angelresourceinstitute.org.

Silicon Valley Bank

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CB Insights

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Angel Resource Institute and Silicon Valley Bank co-produce the Halo Report™ with data powered by CB Insights. Angel Resource Institute and CB Insights are independent third parties and are not affiliates of Silicon Valley Bank.

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